

## WHAT OWNERS NEED TO KNOW WHEN HIRING A CONTRACTOR

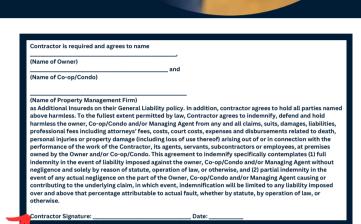
TWO EASY STEPS

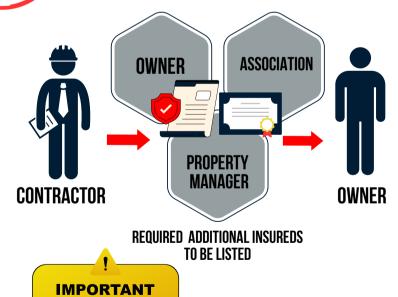
STEP 1: In order for owners to protect themselves and the association, all contractors hired by an owner should sign either a contract or an alterations agreement that includes the verbiage that the contractor is required to name the owner, the association, and the property manager as additional insured and should hold them harmless.

## **EXAMPLE**

STEP 2: In addition, the contractor after signing and acknowledging the above should submit a certificate of insurance naming those same three parties as additional insureds.

Being a certificate holder is not acceptable. A certificate holder does not give any rights to the policy, so there must be terminology on the certificate of insurance indicating that the above three parties are named as the additional insureds.







A Certificate of Insurance with nothing signed by the contractor acknowledging they are required to name those parties as additional insured may be useless due to many contractor's policies having Additional Insured endorsements that will only provide coverage when required in a written contract. Obtaining a certificate is great, but without a contract or something in writing requiring Additional Insured status, it is likely that the endorsement will not provide coverage. Thus, the owner, association, and property manager will not be provided coverage even though the certificate indicates such.